Jackson State Community College Foundation Board of Trustees

Meeting Minutes Thursday, December 7, at 8:30 AM

The Jackson State Community College Foundation Board of Trustees met on Thursday, December 7, 2023, at the JSCC Gibson Center.

The following were present: Chair, Cary Vaughn, Vice-Chair, Mr. John Rountree, Joseph Crone, Dr. Jennifer Lopes, Dr. Rothstein, Jim Crone, Dr. Peter Hanson, Dr. Burton Williams, Al De Silva, Cindy Werner, Carla Simpson, and Ms. Lindsey Tritt.

Join via Zoom- Mr. Ben Dziengel and John Giovannucci from Regions Bank Investment.

Those unavailable to attend: Joe T Woods, Deann Thelen, Hannah Gore, Natalie Porter, and Delaney Timberman

CALL TO ORDER

Cary Vaughn called the meeting to order at 8:40 A.M.

WELCOME & INTRODUCTIONS

A new board prospect, Earnest Evans, was introduced to the meeting by the chair, Cary Vaughn. During his introduction, Earnest discussed his time at Jackson State and what he has accomplished since then.

APPROVALS

Copies of the March meeting minutes were presented. With no questions, Mr. John Rountree *motioned to* accept the minutes as presented; Mr. Joseph Crone provided a second. There were no opposed; the motion passed.

Copies of the meeting agenda were presented. With no questions, *Dr. Burton Williams* motioned to accept the agenda presented; *Mr. John Rountree* provided a second. There were no opposed; the motion passed.

A copy of the 2024 meeting dates were presented on March 7, June 6, September 5, and December 5. Dates were approved by Jim Crone and Joseph Crone.

Edited- The March 7th Board meeting was rescheduled for March 14, due to schedule conflicts.

FINANCE REPORT

Mr. Tim Dellinger presented copies of and reviewed the comparative Balance Sheet and Income Statement dated September 23' and September 22'. The total donations for September 22' were \$65,497.22 the total for September 23' was \$17,563.77. There was an increase in donations for 2023 by \$47,933.45 The foundation has a total fund balance of \$2,880.282.64 as of September 2023 and a total of \$2,709.014.07 in September 2023. From September 2023 expenses were \$107,16.74 compared to September 2022 at \$4,678.60.

There was no motion to approve the Balance Sheet and Income Statement as presented.

INVESTMENT REPORT

Copies of the Investment Review were presented to the Board. Mr. Ben Dziengel and Mr. John Giovannucci Institutional Portfolio Manager with Regions Bank, reviewed market data and updated the portfolio's overall performance.

President's Report

During the president's report, Dr. Carol Rothstein discussed positive enrollment, the student services coaching project, and the visit of the SACS COC to the Gibson Center which was a wonderful visit with zero recommendations. Additionally, Dr. Rothstein discussed the ten-year visit to Jackson State by the SACS COC. A new marketing campaign that includes radio and social media as well as billboards has had a great impact on the college's marketing efforts. During her visit to all locations, Dr. Rothstein expressed her appreciation for the warm welcome received from everyone.

Dr. Rothstein provided an update on the renovations taking place on campus, including the renovation of the administration building and the renovation of the workforce building. New signage has been installed on campus, and renovations to the softball and baseball fields are in the works. The upcoming buildings will all be modern in design.

Academic Affairs

During her presentation, Dr. Jennifer Lopes provided an update on Student Services in middle college, the teaching and learning center, and the project's approval. The teaching and learning center is located in the classroom building. Tammy Prager became our director of teaching and learning in January. She coordinates all of these efforts in conjunction with faculty professional development. With the middle college grant, students can begin classes during their junior year. The \$2,000 will cover some of the students' classes during their junior year, leaving them with a balance of \$600.20. This is an excellent opportunity for the students. Dr. Lopes mentioned that Dr. Pete Hanson, our Assistant Vice President of Active Affairs, oversaw this middle college program in January. He and his team are on the road informing schools of this opportunity and its benefits. It has taken off and growth is expected to double next year. Dr. Lopes also discussed workforce programs and apprenticeships.

Director's Report

Ms. Lindsey Tritt discussed the case for support with the board. The Case for Support is the foundation's "why" It shows what we have done but also where we would like to go. At the end of the, there is a list of goals that should be our main focus. As a result, our goals are to increase internal giving by 10% for 2024, increase online donations by 10%, increase external giving by 10%, and increase corporate giving by 10%. You never know when you're going to be able to meet in public. It's just a few words or conversation between donations. The needs of our organization are met. Our students are at the center of everything we do.

New Business

Following Mr. John Rountree's request, introductions were made to all Jackson State staff and board members. As a result of a vote, Earnest Evans was appointed as a new member of the foundation board. The motion was made by Al Da Silva and seconded by John Rountree.

Old Business

The President's Luncheon has been rescheduled for this year as a result of Ms. Tritt's request. Everyone supported the event. It was suggested by Mr. John Rountree that each board member invite one to two guests.

Jim Crone reminded the Board that the next meeting, March 7, 2024 (revised to March 14, 2024)

With no further discussion, Mr. John Rountree made the motion to adjourn. And Joseph Crone provided a second. The meeting adjourned at 10:43 a.m.

Respectfully submitted by Lindsey Tritt, Institutional Advancement.